

BridgePointe Advisors provides creative asset advisory services for lenders.

- Advisory Services
- Collateral & Situation Assessments
- Feasibility Analyses
- Interim Asset Management
- Sponsor Enhancements & Recapitalizations
- REO & Loan Dispositions

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BridgePointe Advisors is an investment banking firm providing customized capital, investment and financial solutions to the real estate industry. Our Asset Advisory Services platform focuses on assisting lenders with converting non-performing loans to performing status and maximizing proceeds for REO or loan sales. BridgePointe's broad platform and strategic alliances ensure best of market performance from the point of default/foreclosure to work-out or asset/loan disposition.

Collateral Assessment & Advisory Services – The process begins with an analysis of; the market, project conceptualization and appropriateness of the existing developer. For residential developments our research team utilizes a proven and proprietary methodology for determining the supply and demand conditions impacting the subject development. This approach provides us the ability to forecast monthly absorption rates by price points thereby determining a development project's feasibility or required modifications. The feasibility analysis is molded into a comprehensive strategic plan for the bank.

Interim Asset Management – Our team can provide a variety of interim asset management services: 1) development and execution of an asset plan & holding strategy based (with the ultimate goal being: a) conversion of a non-performing loan to a performing loan or b) disposition of the asset or loan); 2) creation of an on-line secured website to store all project information (helping to facilitate a future sale as well flow of information between vendors/consultants); 3) resolution of due diligence issues, 4) coordination of any third party vendors and consultants (i.e. entitlement specialists, engineers, land planners, etc).

Cash / Capital Event – BridgePointe can customize the disposition of one or more assets or loans via a private placement or wide exposure marketing strategy. Our Capital Group will provide the prospective investors with access to debt and/or equity capital sources that might be required to facilitate the transaction. For existing sponsors (with troubled projects) which whom the lender would prefer to keep in place, BridgePointe can either recapitalize the sponsor or bring in development partners to provide any required sponsor enhancement.

BridgePointe Advisors Asset Advisory Services

Borrower Recapitalization

Debt Financing

Equity

Hybrid Capital

JV Partners

Interim Asset Management

Due Diligence

Feasibility Analyses

Project Conceptualization

Development Coord.

Disposition (Asset or Loan)

Investment Funds

Developers

Land Bankers

Broker Network

An organization dedicated to the creation of wealth for its clients' real estate portfolios through trusted and innovative capital and investment solutions.

